



ASSOCIATION BENEFITS:

TIMELY INFORMATION AND COMMUNICATIONS

-**Association Journal:** Timely newsletters regarding industry news, education opportunities, updates, etc.

-**Association Special Update:** As-needed communications on breaking news & updates

-**Association Committee Participation:** All meetings open to all members. Active participation encouraged!

* **Payer Relations Committee:** Meets monthly. Seeks to monitor, advocate and educate members on the policies and regulations of all insurers as they pertain to Enteral, Medical Supplies, Rehabilitation, Respiratory Services and Patient Care Standards.

* **Legislative Committee:** Meets monthly. Monitors and reports on proposed and existing legislation, policies and regulations affecting the HME industry at the state and federal levels; advocates NEMEP member interests through effective communication with elected officials and the development of strategic partnerships.

* **Membership and Education Committee:** Meets monthly. Devises and implements member benefits; services; education programs; and recruitment and retention campaigns.

* **Incon/Supplies Committee:** Meets monthly. Discusses strategies for maintain/improving this product in the states

EDUCATION

Association provides numerous education opportunities in multiple formats including **in-person classroom** and **roundtable formats**; and **Webinars** facilitated by the association and via its multiple partnerships with state/national affiliates and industry stakeholders.

PUBLIC POLICY AND REGULATION

Association **works at the state and federal levels** to inform elected officials of issues impacting the industry. **Represents members' interests** ranging from clarifications on policies to changes in reimbursement. **Association meets regularly with the Department of Health** and maintains an **active presence on the Region A and POE Councils**.

WORKERS' COMPENSATION SAFETY GROUP

Safety Group participants habitually **more than recoup the cost of their membership dues while enjoying a 20% up-front discount on the cost of Workers' Compensation and other insurances!** Members also receive annual dividend sharing, this past year roughly 35%, and are able to choose their management team and have an active role in the oversight of the Group's operation. An assessment is being made on feasibility and interest of the creation of a Safety Group in New Jersey as well.

CREDIT CARD PROCESSING SERVICES

Association offers members the opportunity to **reduce operating costs** through its partnership with **Nationwide Payments (NP)**, a merchant services provider of electronic payment products geared to help businesses process transactions more smoothly and efficiently. Services include: processing for credit cards; debit cards; gift cards; business purchasing cards; HSA/Flexible spending cards; electronic check; recurring billing; mobile payment processing; website payments, virtual terminals, software integration and more. Nationwide Payments will conduct a free comparison for members of their current services to NP.

ASSOCIATION LEGAL COUNSEL

Members have the added benefit of access to the Association Legal Counsel, offering tremendous expertise on industry issues including compliance, regulatory, corporate and litigation-related matters at a deep discount.